LCBO

Minimum Retail Pricing Guide

Licensed grocery and convenience stores will be able to set their own retail prices starting September 5, 2024, which means that they may retail products above, below or at the same price as LCBO, but minimum retail pricing (MRP) requirements remain in place. For the rules governing minimum retail pricing, refer to <u>Regulation O. Reg. (746/21)</u> for wine and <u>O. Reg (750/21)</u> for other products.

For your convenience, we have calculated minimum retail pricing for each category in this document. Some rates are increased annually; the next increase will occur on April 1, 2025.

How to read the minimum retail pricing tables

Step 1. For RTD, cider and beer, you will need to determine the Alcohol by Volume (ABV) on an individual product. This can be found on the label on the back of the product. More information about where to find ABV on a label can be <u>found here</u>.

Step 2: Determine the package size e.g. how many milliliters and if it sold as a single unit or a 6-pack.

Step 3: If determining the MRP for beer, you will need to determine if it is a refillable container. A refillable container is typically brown in colour and contains a domestic product that is 341ml (see image on right). If you have any questions about whether a container is refillable or non-refillable, contact groceryandconvenience@lcbo.com.

Step 4: Find the applicable minimum retail price that you can sell this product.



| Cider and Wine & Spirit based Ready-to-Drink Products | | | | | | | | |
|---|-------|--------------|--|---|--|---|--|--|
| | | | Less than 4.1% Alcohol Content by Volume (ABV) | 4.1 to and less than 4.9% Alcohol Content by Volume (ABV) | 4.9 to less than 5.6% Alcohol Content by Volume (ABV) | 5.6% or more ² Alcohol Content by Volume (ABV) | | |
| Litres | Units | Package Size | \$4.091 per litre | \$4.151 per litre | \$4.26 per litre | \$79.1010 per LAA | | |
| 0.200 | 1 | 1 x 200 ml | \$1.05 | \$1.05 | \$1.10 | \$1.10 | | |
| 0.330 | 1 | 1 x 330 ml | \$1.60 | \$1.60 | \$1.65 | \$1.70 | | |
| 0.341 | 1 | 1 x 341 ml | \$1.60 | \$1.65 | \$1.70 | \$1.75 | | |
| 0.355 | 1 | 1 x 355 ml | \$1.70 | \$1.70 | \$1.75 | \$1.80 | | |
| 0.375 | 1 | 1 x 375 ml | \$1.75 | \$1.80 | \$1.85 | \$1.90 | | |
| 0.440 | 1 | 1 x 440 ml | \$2.05 | \$2.05 | \$2.10 | \$2.20 | | |
| 0.473 | 1 | 1 x 473 ml | \$2.15 | \$2.20 | \$2.25 | \$2.30 | | |
| 0.500 | 1 | 1 x 500 ml | \$2.25 | \$2.30 | \$2.35 | \$2.45 | | |
| 0.568 | 1 | 1 x 568 ml | \$2.55 | \$2.60 | \$2.65 | \$2.75 | | |
| 0.750 | 1 | 1 x 750 ml | \$3.40 | \$3.45 | \$3.50 | \$3.65 | | |
| 1.000 | 1 | 1 x 1000 ml | \$4.40 | \$4.50 | \$4.60 | \$4.75 | | |
| 1.320 | 4 | 4 x 330 ml | \$6.25 | \$6.30 | \$6.45 | \$6.70 | | |
| 1.364 | 4 | 4 x 341 ml | \$6.40 | \$6.50 | \$6.65 | \$6.90 | | |
| 1.420 | 4 | 4 x 355 ml | \$6.65 | \$6.75 | \$6.90 | \$7.15 | | |
| 1.980 | 6 | 6 x 330 ml | \$9.35 | \$9.45 | \$9.70 | \$10.00 | | |
| 2.046 | 6 | 6 x 341 ml | \$9.60 | \$9.75 | \$9.95 | \$10.30 | | |
| 2.130 | 6 | 6 x 355 ml | \$9.95 | \$10.10 | \$10.35 | \$10.70 | | |
| 2.838 | 6 | 6 x 473 ml | \$12.85 | \$13.05 | \$13.35 | \$13.80 | | |
| 2.640 | 8 | 8 x 330 ml | \$12.45 | \$12.60 | \$12.90 | \$13.35 | | |
| 3.784 | 8 | 8 x 473 ml | \$17.15 | \$17.35 | \$17.80 | \$18.40 | | |
| 4.000 | 8 | 8 x 500 ml | \$18.00 | \$18.25 | \$18.70 | \$19.40 | | |

Notes

Effective dates for the notes rates are March 1, 2024 to March 31, 2025.

1. All minimum retail prices include container deposits.

2. This example uses alcohol content of 5.6%.

3. The minimum retail price for a non-refillable container = (the LAA rate X package size X the alcohol %) + (environmental fee of \$0.0893 X number of containers in a unit) + (the HST on the environmental fee @ 13%) + (4% of the environmental fee)

| Minimum Retail Prices for Beer & Malt Based Coolers | | | | | | | |
|---|-------|--------------|--|--|------------|--|--|
| | | | Less than 5.6% Alcohol Content by Volume (ABV) | 5.6% Alcohol Content by Volume (ABV) or more ² | | | |
| | | | \$2.816 per litre | \$67.90 per LAA" | | | |
| Litres | Units | Package Size | All Containers | Non-Refillable ³ | Refillable | | |
| 0.330 | 1 | 1 x 330 ml | \$1.05 | \$1.50 | \$1.40 | | |
| 0.341 | 1 | 1 x 341 ml | \$1.10 | \$1.55 | \$1.40 | | |
| 0.355 | 1 | 1 x 355 ml | \$1.10 | \$1.60 | \$1.45 | | |
| 0.473 | 1 | 1 x 473 ml | \$1.45 | \$2.05 | \$1.90 | | |
| 0.500 | 1 | 1 x 500 ml | \$1.55 | \$2.15 | \$2.05 | | |
| 1.980 | 6 | 6 x 330 ml | \$6.20 | \$8.75 | \$8.15 | | |
| 2.046 | 6 | 6 x 341 ml | \$6.40 | \$9.05 | \$8.40 | | |
| 2.130 | 6 | 6 x 355 ml | \$6.60 | \$9.35 | \$8.70 | | |
| 2.838 | 6 | 6 x 473 ml | \$8.60 | \$12.05 | \$11.40 | | |
| 4.092 | 12 | 12 x 341 ml | \$12.75 | \$18.05 | \$16.80 | | |
| 4.260 | 12 | 12 x 355 ml | \$13.20 | \$18.70 | \$17.40 | | |
| 5.676 | 12 | 12 x 473 ml | \$17.20 | \$24.05 | \$22.80 | | |
| 8.184 | 24 | 24 x 341 ml | \$25.45 | \$36.05 | \$33.55 | | |
| 8.520 | 24 | 24 x 355 ml | \$26.40 | \$37.35 | \$34.80 | | |
| 11.352 | 24 | 24 x 473 ml | \$34.40 | \$48.10 | \$45.60 | | |

Notes

Rates for 'Less than 5.6%' do not increase annually; rates for '5.6% or more' increase annually.

1. All minimum retail prices include container deposits.

2. This example uses alcohol content of 5.6%. Effective dates for the 5.6% or more is March 1, 2024 – March 31, 2025.

3. The minimum retail price for a non-refillable container = (the LAA rate X package size X the alcohol %) + (environmental fee of \$0.0893 X number of containers in a unit) + (the HST on the environmental fee @ 13%) + (4% of the environmental fee)

| Wine | | | | | |
|----------------------|---------------------------------|--|--|--|--|
| Container Size in ml | Minimum Retail Price in Dollars | | | | |
| 50 or less | \$0.85 | | | | |
| 200 | \$3.35 | | | | |
| 250 | \$4.10 | | | | |
| 300 | \$4.80 | | | | |
| 375 | \$5.90 | | | | |
| 400 | \$6.20 | | | | |
| 500 | \$7.60 | | | | |
| 600 | \$9.00 | | | | |
| 720 | \$10.65 | | | | |
| 750 | \$10.95 | | | | |
| 1000 | \$14.05 | | | | |
| 1500 | \$20.15 | | | | |
| 2000 | \$25.90 | | | | |
| 2250 | \$28.75 | | | | |
| 3000 | \$37.90 | | | | |
| 4000 | \$49.35 | | | | |
| 5000 | \$61.70 | | | | |

Notes

Rates are not updated annually. Further information can be found in <u>Licensing Regulation (O. Reg. 746/21)</u>