# LCBO.com Promotional Opportunity FREE SHIPPING

## **How it Works**

Trade partners have the option to offer a Free Shipping promotion on LCBO.com applied to a curated list of products. Running a Free Shipping promotion is a strategic way to help brands gain visibility online, create a sense of urgency, and drive sales.







This is an Excel Applied Promotional Program. Please apply by completing the Excel Application Form before the deadline.

## Offer Structure

The promotion can be structured as a minimum bottle purchase. For example: "Buy any 12 bottles and get free home delivery"

### **Promotion Duration**

The promotion may run for a minimum of one week or span a full promotional period.

## What We're Looking For

We invite Trade Associations and Trade Partners to submit product offers—either across multiple categories or within a single category—that align with:

- Seasonal campaigns
- Key Consumer occasions
- Broader promotional themes

Note: Only one *Free Shipping* promotion is available per promotional period.

#### What's Included

Feature placement on LCBO.com (subject to LCBO discretion and availability):

- Home Page Banner or Image Box
- Mega Menu Image Box
- Category Landing Page Image Box
- Collection Page for Multi-Product Offer with Banner
- Contextual Banner on Product Detail Page and Checkout Page
- Mobile App Image Box
- Social and/or CRM supports

## Guidelines

- General List Products—including spirits, beer, cider, ready-to-drink, wines, and Vintages Essentials—are eligible to participate.
- Qualifying order needs to be a minimum purchase of \$50.

# Requirements

- List of product(s) included in the offer
- Number of bottles required for a qualifying purchase
- Promotion duration

# **Pricing Information**

• The agent/supplier will be invoiced \$11.95 + tax for each qualifying order shipped as part of the Free Shipping promotion.