



February 10, 2017

To: All Trade Councils

Re: 2017/18 LCBO Sale of Data (SOD) Program: Subscription Renewal Reminder, Notice of Set/Subset Changes and Additional Data Field

Hian-Lie Liem

Manager, Project Services, Vice
President's Office (Product, Sales
and Merchandising), LCBO

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Dear Trade Partners,

The LCBO's SOD Program is available to Agents and enables subscribers to electronically download sales and inventory data produced on a weekly basis.

Your subscription to the SOD Program will expire at the end of March 2017. To ensure uninterrupted access, you will need to renew and pay the subscription fee by March 31, 2017.

The 2017/18 SOD packages are attached, along with details outlining how to subscribe and payment methods.

Due to our annual reclassification, some of your SKUs may be moving to a different Set and Subset. The main changes involve the reclassification of Ontario VQA/ICB/Non-VQA SKUs that will be moving up to the Set level, and some Sets and/or Subsets becoming obsolete. Please refer to the attached list of updated Sets and Subsets.

****NEW!**** A new field with the LCBO Name will be added to the Daily Inventory report. For subscribers to Package E (Agent Specific data), the Daily Inventory report will now contain only SKUs specific to you.

Questions regarding the SOD Program may be directed to saleofdata@lcbo.com.

Thank you for your continued support of this program.

Sincerely,

Hian-Lie Liem
Manager, Project Services

Cc: N. Cardinal
S. Mogk-Edwards



LCBO

2017/18 Sale of Data Packages & Fees

To enable our Trade partners to analyze their business and forecast with greater accuracy, the LCBO will continue to provide data relating to your SKU(s) at no cost. However, access to your competitors' sales information is a paid-for option. Fees are in CDN.

Data Packages	Option	Fee for Raw data	Fee for Formatted Data
A - All Products except Vintages * <ul style="list-style-type: none"> LCBO Summary Level All location detail at LCBO # level 	2 – summary level 4 – detail level	\$38,497	
B - All Products except Vintages <ul style="list-style-type: none"> Summary Level Only 	2 – summary level	\$9,990	
C - Specific Set/Subsets <ul style="list-style-type: none"> LCBO Summary Level All location detail at LCBO # level 	3 – summary level 5 – location detail	\$594 per Subset	
D - Specific Sets/Subsets <ul style="list-style-type: none"> LCBO Summary Level 	3 – summary level	\$197 per Subset	
E - Agent Specific LCBO #s <ul style="list-style-type: none"> LCBO Summary Level All Locations Detail at LCBO # level 	1a – summary level 1b – location detail	No Charge	\$647
F - Vintages Products <ul style="list-style-type: none"> LCBO Summary Level All Locations Detail at LCBO # level 	6a – summary level 6b – location detail	\$3,173	
G - Licensee Sales (Depot Sales Only)	7a – depot detail	\$1,126	
H - Licensee Sales (All Stores & Depots) <ul style="list-style-type: none"> All Locations Detail at LCBO # & Licensee # Level 	7b – depot & stores detail	\$6,826	
I - Agency Stores <ul style="list-style-type: none"> All Locations Detail at LCBO # & Agency # Level 	8 – location detail, LCBO stores	\$1,130	
J - Warehouse to Store Shipment Report	9 – location detail, LCBO stores		\$676

*Includes access to Tradelib

To ensure access as of April 1, 2017, your subscription must be completed or renewed and fee received no later than Friday, March 31, 2017. Subscriptions are for the 12-month period from April 1, 2017 to March 31, 2018, and fees are not prorated. Service begins at the time payment is received by the LCBO.

Note regarding tax calculation on packages:

The on-line supply of data represents a supply of intangible personal property (IPP) for GST/HST purposes. Under the Canada Revenue Agency place of supply rules, the place of supply of IPP that has no geographical restriction on use is generally the address of the recipient of the supply. LCBO charges GST or HST on the online supplies at the appropriate rate depending on the address of the customer.

With respect to the administration fee charged to the customer if the subscription information is not received by LCBO within the time specified in the agreement, these charges will be treated as additional consideration for the online supply of data and therefore taxable, the same as the on-line supplies described above.

LCBO

Sale of Data (SOD) Subscription Process

If you are a new subscriber to the SOD Program, follow the steps below. If you have an existing subscription, jump to Step #2. The subscription process is found in Steps 1 to 3. The retrieval process of your subscribed data is found under Step 4.

STEP 1: FOR NEW SUBSCRIBERS ONLY: REQUEST ACCESS TO SOD SUBSCRIPTION WEBSITE	<p><i>New subscribers</i> must request access to the website via a printed form. If you are an existing subscriber, this step is not required; continue to step #2.</p> <p>Click on this link: form LCB 2238 or copy and paste this into your web browser: http://www.doingbusinesswithlcbo.com/tro/Forms-Documents/Forms/Downloads/LCB%202238%20SOD%20Application%20Form.doc</p> <p>Complete the Access Request and submit according to the instructions provided. Once the request has been processed, you will receive an email with a User ID and Password for the SOD subscription website.</p>
STEP 2: SIGN ON TO LCBO NETWORK: WWW.LCBONET.CA TO CLICK ON THE SOD SUBSCRIPTION WEBSITE	<p>The SOD subscription website is hosted by LCBO and you will need to sign onto our network first.</p> <p>Click on this link: www.lcbonet.ca and enter your existing User ID and Password, or your new User ID and password from Step 1. Once your User ID has been authenticated, you will receive another sign-on screen to the SOD website where you may select your package(s) online. The deadline to subscribe to any package for the 2017/18 year is December 31, 2017.</p>
STEP 3: PAYMENTS	<p>There are three methods of payment:</p> <ol style="list-style-type: none">1. Automatic: For those who have accounts payable deductions in place for your promotional programs, your SOD invoice will be processed automatically.2. Electronic Fund Transfers: Click on this link: Electronic funds transfer (EFT), or copy and paste this into your browser: http://www.doingbusinesswithlcbo.com/tro/Services/Accounts-Receiveable/Payment-Terms.shtml Please ensure your bank includes the following references:<ol style="list-style-type: none">a. your company nameb. contact numbersc. Sale of Data invoice number3. Via cheque payable to LCBO: Department #884, Accounts Receivable (Sale of Data) 55 Lake Shore Blvd. East Toronto, ON M5E 1A4 <p>An administration fee for subscription payments received after April 21, 2017 will be applied. This fee of \$50 CDN plus 10% of the option(s) selected will apply to all packages, including 'E'.</p>
STEP 4: SIGN ON TO http://lcbosod.com/ TO DOWNLOAD YOUR DATA	<p>Once payment is received and processed, your subscription will be in effect. Data files are hosted by a third-party provider. You will receive another LCBO User ID and Password to log on to http://lcbosod.com/ where your data files are available to download.</p>

Program Contact

Karena Gopaulchand at saleofdata@lcbo.com

LCBO 2017/18

Set Code	Set Description	Subset Code	Subset Description
010	WHISKY CANADIAN	010	DELUXE
010	WHISKY CANADIAN	020	PREMIUM
010	WHISKY CANADIAN	030	STANDARD
010	WHISKY CANADIAN	040	GIFTS
010	WHISKY CANADIAN	050	FLAVOURED
020	WHISKY SCOTCH	010	BLENDED DELUXE
020	WHISKY SCOTCH	020	BLENDED PREMIUM
020	WHISKY SCOTCH	030	BLENDED STANDARD
020	WHISKY SCOTCH	040	BLENDED GIFTS
020	WHISKY SCOTCH	050	MALT SPEYSIDE
020	WHISKY SCOTCH	060	MALT HIGHLAND
020	WHISKY SCOTCH	070	MALT ISLAY
020	WHISKY SCOTCH	080	MALT ISLAND
020	WHISKY SCOTCH	090	MALT LOWLAND
020	WHISKY SCOTCH	095	MALT VATTED
020	WHISKY SCOTCH	100	MALT GIFTS
022	WHISKEY IRISH	010	DELUXE
022	WHISKEY IRISH	020	PREMIUM
022	WHISKEY IRISH	040	GIFTS
024	WHISKEY AMERICAN	010	DELUXE
024	WHISKEY AMERICAN	020	PREMIUM
024	WHISKEY AMERICAN	030	STANDARD
024	WHISKEY AMERICAN	040	GIFTS
025	NEW WORLD WHISKEY	010	NEW WORLD
030	VODKA	005	FLAVOURED
030	VODKA	010	DELUXE
030	VODKA	020	PREMIUM
030	VODKA	030	STANDARD
030	VODKA	040	SUPER PREMIUM
030	VODKA	045	GIFTS
032	ALCOHOL	010	ALCOHOL
040	GIN	010	DELUXE
040	GIN	020	PREMIUM
040	GIN	030	STANDARD
040	GIN	040	GIFTS
045	SOJU/SHOCHU	010	KOREAN
045	SOJU/SHOCHU	020	JAPANESE
050	BRANDY/COGNAC	010	BRANDY DELUXE
050	BRANDY/COGNAC	020	BRANDY PREMIUM
050	BRANDY/COGNAC	030	BRANDY STANDARD

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Set Code	Set Description	Subset Code	Subset Description
050	BRANDY/COGNAC	045	BRANDY GIFTS
050	BRANDY/COGNAC	050	COGNAC VS
050	BRANDY/COGNAC	060	COGNAC VSOP
050	BRANDY/COGNAC	070	COGNAC XO
050	BRANDY/COGNAC	080	COGNAC OTHER
050	BRANDY/COGNAC	085	COGNAC GIFTS
050	BRANDY/COGNAC	090	GRAPPA
050	BRANDY/COGNAC	095	GRAPPA GIFTS
050	BRANDY/COGNAC	100	ARMAGNAC
050	BRANDY/COGNAC	110	EAU DE VIE
050	BRANDY/COGNAC	115	FRUIT SPIRITS
060	RUM	005	FLAVOURED
060	RUM	010	WHITE DELUXE
060	RUM	020	WHITE PREMIUM
060	RUM	030	WHITE STANDARD
060	RUM	040	AMBER/DARK DELUXE
060	RUM	050	AMBER/DARK PREMIUM
060	RUM	060	AMBER/DARK STANDARD
060	RUM	095	CACHACA
060	RUM	100	GIFTS
060	RUM	115	RUM SPICED
065	LIQUEURS CLASSICS	010	CREAM OTHER
065	LIQUEURS CLASSICS	030	COFFEE
065	LIQUEURS CLASSICS	040	OTHER
065	LIQUEURS CLASSICS	060	GIFTS
065	LIQUEURS CLASSICS	070	STANDARD
065	LIQUEURS CLASSICS	080	PREMIUM
065	LIQUEURS CLASSICS	090	DELUXE
066	LIQUEURS SIPPERS BITTERS	060	GIFTS
066	LIQUEURS SIPPERS BITTERS	070	STANDARD
066	LIQUEURS SIPPERS BITTERS	080	PREMIUM
066	LIQUEURS SIPPERS BITTERS	090	DELUXE
067	LIQUEURS COCKTAIL MIXERS	050	GIFTS
067	LIQUEURS COCKTAIL MIXERS	070	STANDARD
067	LIQUEURS COCKTAIL MIXERS	080	PREMIUM
067	LIQUEURS COCKTAIL MIXERS	090	DELUXE
069	BARKEEPS PANTRY	010	BARKEEPS PANTRY
071	TEQUILA	010	DELUXE
071	TEQUILA	020	PREMIUM
071	TEQUILA	040	FLAVOURED
071	TEQUILA	050	MIXTO

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Set Code	Set Description	Subset Code	Subset Description
071	TEQUILA	060	MEZCAL
300	ITALY RED	201	VALPOLICELLA
300	ITALY RED	202	MONTEPULCIANO
300	ITALY RED	203	CHIANTI
300	ITALY RED	204	RIPASSO
300	ITALY RED	205	AMARONE
300	ITALY RED	206	BLEND
300	ITALY RED	207	MERLOT
300	ITALY RED	208	SANGIOVESE
300	ITALY RED	209	NEGROAMARO
300	ITALY RED	210	OTHER
300	ITALY RED	211	PINOT NOIR
300	ITALY RED	212	BAROLO & BARBARESCO & BRUNELLO
300	ITALY RED	213	PRIMITIVO
300	ITALY RED	214	BARBERA
303	ITALY WHITE	220	PINOT GRIGIO
303	ITALY WHITE	221	BLEND
303	ITALY WHITE	222	SOAVE
303	ITALY WHITE	223	CHARDONNAY
303	ITALY WHITE	224	OTHER
303	ITALY WHITE	225	MOSCATO
306	FRANCE RED	230	SOUTH MERLOT
306	FRANCE RED	231	SOUTH CABERNET SAUVIGNON
306	FRANCE RED	232	SOUTH PINOT NOIR
306	FRANCE RED	233	SOUTH SHIRAZ/SYRAH
306	FRANCE RED	234	SOUTH BLEND
306	FRANCE RED	235	SOUTH WEST
306	FRANCE RED	237	BORDEAUX
306	FRANCE RED	238	MEDOC/ST EMILION/POMEROL
306	FRANCE RED	240	RHONE COTES DU RHONE
306	FRANCE RED	241	CHATEAUNEUF DU PAPE/RHONE CRUS
306	FRANCE RED	244	BURGUNDY PINOT NOIR
306	FRANCE RED	245	BURGUNDY GAMAY
306	FRANCE RED	247	BEAUJOLAIS
309	FRANCE WHITE	250	SOUTH CHARDONNAY
309	FRANCE WHITE	251	SOUTH SAUVIGNON BLANC
309	FRANCE WHITE	252	SOUTH BLENDS
309	FRANCE WHITE	253	SOUTH VIOGNIER
309	FRANCE WHITE	255	BURGUNDY CHARDONNAY

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Set Code	Set Description	Subset Code	Subset Description
309	FRANCE WHITE	256	BURGUNDY CHABLIS
309	FRANCE WHITE	257	BURGUNDY OTHER
309	FRANCE WHITE	259	RHONE WHITE
309	FRANCE WHITE	260	ALSACE
309	FRANCE WHITE	261	BORDEAUX WHITE
309	FRANCE WHITE	262	LOIRE
312	SPARKLING EUROPEAN	270	ITALY PROSECCO
312	SPARKLING EUROPEAN	271	ITALY ASTI
312	SPARKLING EUROPEAN	272	SPAIN CAVA
312	SPARKLING EUROPEAN	273	GERMANY SEKT
312	SPARKLING EUROPEAN	274	OTHER
312	SPARKLING EUROPEAN	275	FRANCE CREMANT
312	SPARKLING EUROPEAN	277	RED
312	SPARKLING EUROPEAN	280	ROSE
315	CHAMPAGNE	290	WHITE
315	CHAMPAGNE	291	ROSE
318	SPAIN RED	280	TEMPRANILLO
318	SPAIN RED	281	RIOJA
318	SPAIN RED	282	BLEND
318	SPAIN RED	283	GARNACHA
318	SPAIN RED	284	OTHER
321	SPAIN WHITE	410	WHITE
324	SPECIALTY WINES EUROPEAN	310	VERMOUTH
324	SPECIALTY WINES EUROPEAN	311	APERITIF
324	SPECIALTY WINES EUROPEAN	312	COCKTAILS/FLAVOURED
327	PORTUGAL RED	320	DOURO
327	PORTUGAL RED	321	OTHER
327	PORTUGAL RED	322	ALENTEJO
327	PORTUGAL RED	323	DAO
330	PORTUGAL WHITE	350	VINHO VERDE
330	PORTUGAL WHITE	351	OTHER
333	ROSE WINES EUROPEAN	340	PORTUGAL
333	ROSE WINES EUROPEAN	341	FRANCE
333	ROSE WINES EUROPEAN	342	ITALY
333	ROSE WINES EUROPEAN	343	SPAIN
336	PORT	330	LBV
336	PORT	331	OTHER
336	PORT	332	RUBY
336	PORT	333	TAWNEY
336	PORT	335	WHITE

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Set Code	Set Description	Subset Code	Subset Description
339	OTHER EUROPE RED	360	GREECE
339	OTHER EUROPE RED	361	HUNGARY
339	OTHER EUROPE RED	365	SERBIA
339	OTHER EUROPE RED	368	OTHER
342	OTHER EUROPE WHITE	370	HUNGARY
342	OTHER EUROPE WHITE	371	GREECE
342	OTHER EUROPE WHITE	372	SERBIA
342	OTHER EUROPE WHITE	375	ROMANIA
342	OTHER EUROPE WHITE	376	AUSTRIA
343	GIFT PACKS EUROPEAN	380	SEASONAL
343	GIFT PACKS EUROPEAN	381	YEAR ROUND
346	SHERRY	390	CREAM
346	SHERRY	391	DRY
346	SHERRY	392	AMONTILLADO/OLOROSO
352	GERMANY WHITE	301	OTHER
352	GERMANY WHITE	303	KABINETT
352	GERMANY WHITE	304	RIESLING
352	GERMANY WHITE	305	BLEND
358	GERMANY RED	430	RED
364	EUROPEAN LICENSEE WINES	460	LICENSEE ONLY
401	AUSTRALIA RED	470	SYRAH/SHIRAZ
401	AUSTRALIA RED	471	CABERNET SAUVIGNON
401	AUSTRALIA RED	473	MERLOT
401	AUSTRALIA RED	474	BLEND
401	AUSTRALIA RED	475	PINOT NOIR
401	AUSTRALIA RED	476	OTHER VARIETALS
402	IMPORTED BEER - EUROPE	851	SINGLE CAN
402	IMPORTED BEER - EUROPE	854	SINGLE BOTTLE
402	IMPORTED BEER - EUROPE	857	MULTIPACK BOTTLES
402	IMPORTED BEER - EUROPE	861	MULTI CANS (355 ML OR LESS)
402	IMPORTED BEER - EUROPE	864	MULTIPACK CANS (> 355 ML)
402	IMPORTED BEER - EUROPE	866	MINI KEG
402	IMPORTED BEER - EUROPE	867	GIFT ITEM
402	IMPORTED BEER - EUROPE	872	CRAFT BEER
403	ARGENTINA RED	480	BLEND
403	ARGENTINA RED	481	MALBEC
403	ARGENTINA RED	482	CABERNET SAUVIGNON
403	ARGENTINA RED	485	OTHER VARIETALS
404	IMPORT BEER - USA/ MEXICO	851	SINGLE CAN
404	IMPORT BEER - USA/ MEXICO	854	SINGLE BOTTLE

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Set Code	Set Description	Subset Code	Subset Description
404	IMPORT BEER - USA/ MEXICO	857	MULTIPACK BOTTLES
404	IMPORT BEER - USA/ MEXICO	861	MULTI CANS (355 ML OR LESS)
404	IMPORT BEER - USA/ MEXICO	864	MULTIPACK CANS (> 355 ML)
404	IMPORT BEER - USA/ MEXICO	867	GIFT ITEM
404	IMPORT BEER - USA/ MEXICO	872	CRAFT BEER
405	GLUTEN FREE BEER	868	GLUTEN FREE
406	AUSTRALIA WHITE	490	CHARDONNAY
406	AUSTRALIA WHITE	491	PINOT GRIGIO
406	AUSTRALIA WHITE	492	BLEND
406	AUSTRALIA WHITE	493	SAUVIGNON BLANC
406	AUSTRALIA WHITE	494	OTHER VARIETALS
406	AUSTRALIA WHITE	496	MOSCATO
407	IMPORT BEER - OTHER IMP	851	SINGLE CAN
407	IMPORT BEER - OTHER IMP	854	SINGLE BOTTLE
407	IMPORT BEER - OTHER IMP	857	MULTIPACK BOTTLES
407	IMPORT BEER - OTHER IMP	872	CRAFT BEER
409	CHILE RED	500	CABERNET SAUVIGNON
409	CHILE RED	502	MERLOT
409	CHILE RED	503	BLEND
409	CHILE RED	504	CARMENERE
409	CHILE RED	505	SYRAH/SHIRAZ
409	CHILE RED	506	OTHER VARIETALS
411	ONTARIO BEER	851	SINGLE CAN
411	ONTARIO BEER	854	SINGLE BOTTLE
411	ONTARIO BEER	855	MULTI BTLS (6 UNITS OR LESS)
411	ONTARIO BEER	856	MULTI BTLS (> 6 UNITS)
411	ONTARIO BEER	858	6PK CANS (355 ML OR LESS)
411	ONTARIO BEER	859	6PK CANS (> 355 ML)
411	ONTARIO BEER	862	MULTI CANS (> 6 UNITS)
411	ONTARIO BEER	867	GIFT ITEM
411	ONTARIO BEER	868	SINGLE CAN WAREHOUSE
411	ONTARIO BEER	869	MULTI CAN WAREHOUSE
411	ONTARIO BEER	873	MACRO CRAFT BEER WAREHOUSE
411	ONTARIO BEER	874	MACRO CRAFT BEER
412	CALIFORNIA RED	510	CABERNET SAUVIGNON
412	CALIFORNIA RED	511	MERLOT
412	CALIFORNIA RED	512	BLEND
412	CALIFORNIA RED	514	ZINFANDEL
412	CALIFORNIA RED	515	PINOT NOIR
412	CALIFORNIA RED	516	OTHER VARIETALS

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Set Code	Set Description	Subset Code	Subset Description
414	OUT OF PROVINCE BEER	851	SINGLE CAN
414	OUT OF PROVINCE BEER	854	SINGLE BOTTLE
414	OUT OF PROVINCE BEER	855	MULTI BTLS (6 UNITS OR LESS)
414	OUT OF PROVINCE BEER	856	MULTI BTLS (> 6 UNITS)
414	OUT OF PROVINCE BEER	858	6PK CANS (355 ML OR LESS)
414	OUT OF PROVINCE BEER	862	MULTI CANS (> 6 UNITS)
414	OUT OF PROVINCE BEER	867	GIFT ITEM
414	OUT OF PROVINCE BEER	869	DIRECT TO STORE
414	OUT OF PROVINCE BEER	872	CRAFT BEER
415	CALIFORNIA WHITE	520	CHARDONNAY
415	CALIFORNIA WHITE	521	PINOT GRIGIO
415	CALIFORNIA WHITE	522	SAUVIGNON BLANC
415	CALIFORNIA WHITE	523	BLEND
415	CALIFORNIA WHITE	525	OTHER VARIETALS
415	CALIFORNIA WHITE	526	MOSCATO
417	ONTARIO CRAFT BEER	864	MICRO BEER
417	ONTARIO CRAFT BEER	865	OCBA
417	ONTARIO CRAFT BEER	870	MICRO BEER WAREHOUSE
417	ONTARIO CRAFT BEER	871	OCBA WAREHOUSE
418	CHILE WHITE	530	CHARDONNAY
418	CHILE WHITE	531	SAUVIGNON BLANC
418	CHILE WHITE	532	OTHER VARIETALS
418	CHILE WHITE	533	BLEND
421	SOUTH AFRICA WHITE	540	SAUVIGNON BLANC
421	SOUTH AFRICA WHITE	541	BLEND
421	SOUTH AFRICA WHITE	542	OTHER VARIETALS
421	SOUTH AFRICA WHITE	543	CHARDONNAY
421	SOUTH AFRICA WHITE	544	CHENIN BLANC
424	SOUTH AFRICA RED	550	BLEND
424	SOUTH AFRICA RED	551	SYRAH/SHIRAZ
424	SOUTH AFRICA RED	552	CABERNET SAUVIGNON
424	SOUTH AFRICA RED	553	MERLOT
424	SOUTH AFRICA RED	554	OTHER VARIETALS
430	CIDER	851	APPLE
430	CIDER	854	PERRY
430	CIDER	857	ONTARIO CRAFT CIDER
430	CIDER	864	FLAVOURED CIDER
430	CIDER	867	GIFT ITEM
430	CIDER	868	SPECIALTY CIDER

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Set Code	Set Description	Subset Code	Subset Description
431	ARGENTINA WHITE	571	BLEND
431	ARGENTINA WHITE	572	PINOT GRIGIO
431	ARGENTINA WHITE	573	CHARDONNAY
431	ARGENTINA WHITE	574	OTHER VARIETALS
431	ARGENTINA WHITE	576	SAUVIGNON BLANC
433	NEW ZEALAND WHITE	580	SAUVIGNON BLANC
433	NEW ZEALAND WHITE	581	CHARDONNAY
433	NEW ZEALAND WHITE	583	PINOT GRIGIO
434	COOLERS	010	4 PACK
434	COOLERS	011	MALT BEVERAGES
434	COOLERS	020	6 PACK
434	COOLERS	030	LARGE PACK
434	COOLERS	040	MULTISERVING BOTTLE
434	COOLERS	050	SINGLE SERVE
436	SPARKLING NW	590	WHITE
436	SPARKLING NW	591	RED
436	SPARKLING NW	592	ROSE
439	PACIFIC NORTHWEST RED	600	BC
439	PACIFIC NORTHWEST RED	601	WASHINGTON
439	PACIFIC NORTHWEST RED	602	OREGON
442	PACIFIC NORTHWEST WHITE	610	BC
442	PACIFIC NORTHWEST WHITE	611	WASHINGTON
442	PACIFIC NORTHWEST WHITE	612	OREGON
457	NEW ZEALAND RED	660	PINOT NOIR
457	NEW ZEALAND RED	662	OTHER VARIETALS
500	PREMIXED COCKTAILS	010	BOTTLE
500	PREMIXED COCKTAILS	020	ENTERTAINING
501	ONTARIO ICB WHITE	710	BLEND
501	ONTARIO ICB WHITE	711	SAUVIGNON BLANC
501	ONTARIO ICB WHITE	712	PINOT GRIGIO
501	ONTARIO ICB WHITE	713	OTHER NAMED VARIETAL
501	ONTARIO ICB WHITE	714	CHARDONNAY
504	ONTARIO ICB RED	720	BLEND
504	ONTARIO ICB RED	721	MERLOT
504	ONTARIO ICB RED	722	OTHER NAMED VARIETAL
504	ONTARIO ICB RED	723	SYRAH/SHIRAZ
504	ONTARIO ICB RED	724	CABERNET SAUVIGNON
507	ONTARIO WHITE VQA	730	CHARDONNAY
507	ONTARIO WHITE VQA	731	RIESLING
507	ONTARIO WHITE VQA	732	BLEND

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Set Code	Set Description	Subset Code	Subset Description
507	ONTARIO WHITE VQA	733	PINOT GRIS/GRIGIO
507	ONTARIO WHITE VQA	734	VIDAL
507	ONTARIO WHITE VQA	735	OTHER VARIETALS
507	ONTARIO WHITE VQA	736	SAUVIGNON BLANC
507	ONTARIO WHITE VQA	737	GEWURZTRAMINER
507	ONTARIO WHITE VQA	738	LATE HARVEST
507	ONTARIO WHITE VQA	739	RIESLINGGEWURZTRAMINER
511	ONTARIO RED VQA	740	BLEND
511	ONTARIO RED VQA	741	BLEND CABERNETMERLOT
511	ONTARIO RED VQA	742	BACO NOIR
511	ONTARIO RED VQA	743	PINOT NOIR
511	ONTARIO RED VQA	744	MERLOT
511	ONTARIO RED VQA	745	CABERNET FRANC
511	ONTARIO RED VQA	746	CABERNET SAUVIGNON
511	ONTARIO RED VQA	747	GAMAY NOIR
511	ONTARIO RED VQA	748	SHIRAZ
511	ONTARIO RED VQA	750	OTHER VARIETAL
513	SPECIALTY WINES	750	FLAV. WINE USA
513	SPECIALTY WINES	751	FLAV. WINE OTHER
513	SPECIALTY WINES	753	SANGRIA
513	SPECIALTY WINES	754	COCKTLS/FLAV.N.W.
514	SPECIALTY WINES - ONT	753	COCKTLS/FLAV.ONT.
514	SPECIALTY WINES - ONT	755	DIGES./APER. ONT.
514	SPECIALTY WINES - ONT	758	FLAV. WINE ONTARIO
516	SPARKLING - ONTARIO VQA	761	WHITE
516	SPARKLING - ONTARIO VQA	762	ROSE
518	FORTIFIED - ONTARIO	770	SHERRY STYLE ONT
518	FORTIFIED - ONTARIO	771	PORT STYLE ONT
518	FORTIFIED - ONTARIO	772	ICEWINE
519	FORTIFIED NEW WORLD	620	SHERRY STYLE
519	FORTIFIED NEW WORLD	621	PORT STYLE
522	ROSE WINES - NEW WORLD	560	CALIFORNIA
522	ROSE WINES - NEW WORLD	561	AUSTRALIA
522	ROSE WINES - NEW WORLD	562	ARGENTINA
522	ROSE WINES - NEW WORLD	563	CHILE
522	ROSE WINES - NEW WORLD	564	SOUTH AFRICA
522	ROSE WINES - NEW WORLD	565	NEW ZEALAND
522	ROSE WINES - NEW WORLD	566	CALIFORNIA WHITE ZINFANDEL
523	ROSE - ONTARIO VQA	781	ROSE - ONTARIO VQA
524	ROSE - ONTARIO ICB	780	ROSE - ONTARIO ICB

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Set Code	Set Description	Subset Code	Subset Description
526	GIFTS - NEW WORLD	640	OTHER NEW WORLD GIFTS
527	GIFTS - ONTARIO VQA	791	GIFTS - ONTARIO VQA
528	GIFTS - ONTARIO NON-VQA	790	GIFTS - ONTARIO NON-VQA
532	SPARKLING - ONTARIO NON VQA	810	ROSE
532	SPARKLING - ONTARIO NON VQA	812	WHITE
537	FRUIT WINES - ONTARIO	820	ONTARIO
538	NEW WORLD WINES	820	LICENSEE ONLY
601	ICEWINE	012	ONTARIO VIDAL
895	WHISKY SHOP	010	SCOTCH ISLAY
895	WHISKY SHOP	020	SCOTCH ISLANDS
895	WHISKY SHOP	030	SCOTCH HIGHLAND
895	WHISKY SHOP	040	SCOTCH LOWLAND
895	WHISKY SHOP	050	SCOTCH SPEYSIDE
895	WHISKY SHOP	060	SCOTCH BLENDS
895	WHISKY SHOP	065	IRISH
895	WHISKY SHOP	070	MALT BLENDS
895	WHISKY SHOP	075	CANADIAN
895	WHISKY SHOP	080	AMERICAN
895	WHISKY SHOP	085	EUROPE
895	WHISKY SHOP	095	INDIA
895	WHISKY SHOP	100	OTHER

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Set Code	Set Description	Subset Code	Subset Description
507	ONTARIO WHITE VQA	730	CHARDONNAY
507	ONTARIO WHITE VQA	731	RIESLING
507	ONTARIO WHITE VQA	732	BLEND
507	ONTARIO WHITE VQA	733	PINOT GRIS/GRIGIO
507	ONTARIO WHITE VQA	734	VIDAL
507	ONTARIO WHITE VQA	735	OTHER VARIETALS
507	ONTARIO WHITE VQA	736	SAUVIGNON BLANC
507	ONTARIO WHITE VQA	737	GEWURZTRAMINER
507	ONTARIO WHITE VQA	738	LATE HARVEST
507	ONTARIO WHITE VQA	739	RIESLINGGEWURZTRAMINER
508	ONTARIO WHITE - PRODUCT OF CANADA	001	OTHER VARIETALS
510	WHISKY	010	AMERICAN
510	WHISKY	015	IRISH
510	WHISKY	025	SCOTCH
510	WHISKY	035	OTHER
511	ONTARIO RED VQA	740	BLEND
511	ONTARIO RED VQA	741	BLEND CABERNETMERLOT
511	ONTARIO RED VQA	742	BACO NOIR
511	ONTARIO RED VQA	743	PINOT NOIR
511	ONTARIO RED VQA	744	MERLOT
511	ONTARIO RED VQA	745	CABERNET FRANC
511	ONTARIO RED VQA	746	CABERNET SAUVIGNON
511	ONTARIO RED VQA	747	GAMAY NOIR
511	ONTARIO RED VQA	748	SHIRAZ
511	ONTARIO RED VQA	749	LATE HARVEST
511	ONTARIO RED VQA	750	OTHER VARIETAL
514	SPECIALTY WINES - ONT	758	FLAV. WINE ONTARIO
516	SPARKLING - ONTARIO VQA	761	WHITE
516	SPARKLING - ONTARIO VQA	762	ROSE
518	FORTIFIED - ONTARIO	771	PORT STYLE ONT
523	ROSE - ONTARIO VQA	781	ROSE - ONTARIO VQA
530	PREMIUM SPIRITS	010	RUM
530	PREMIUM SPIRITS	020	EAU DE VIE
530	PREMIUM SPIRITS	030	GRAPPA
530	PREMIUM SPIRITS	040	LIQUEURS
530	PREMIUM SPIRITS	050	OTHER
532	SPARKLING - ONTARIO NON VQA	810	ROSE
532	SPARKLING - ONTARIO NON VQA	812	WHITE
537	FRUIT WINES - ONTARIO	820	ONTARIO

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Set Code	Set Description	Subset Code	Subset Description
575	SPECIALITY PORTFOLIO	010	WESTERN EUROPE
575	SPECIALITY PORTFOLIO	020	EASTERN EUROPE
575	SPECIALITY PORTFOLIO	030	ASIA
575	SPECIALITY PORTFOLIO	040	OTHER
575	SPECIALITY PORTFOLIO	060	POLAND
575	SPECIALITY PORTFOLIO	070	UKRAINE
575	SPECIALITY PORTFOLIO	080	RUSSIA
575	SPECIALITY PORTFOLIO	090	GREECE
601	ICEWINE	010	ONTARIO RIESLING
601	ICEWINE	012	ONTARIO VIDAL
601	ICEWINE	014	ONTARIO OTHER
601	ICEWINE	015	ONTARIO RED
605	CANADA WHITE	010	BC VQA BLEND
605	CANADA WHITE	015	BC VQA VARIETAL
605	CANADA WHITE	020	OTHER PROVINCE
606	CANADA RED	010	BC VQA BLENDS
606	CANADA RED	015	BC VQA VARIETAL
621	PORTUGAL	010	DOURO
621	PORTUGAL	020	ALENTEJO
621	PORTUGAL	025	DAO
621	PORTUGAL	030	OTHER
621	PORTUGAL	040	WHITE
622	SPAIN	010	RIOJA
622	SPAIN	030	NAVARRA
622	SPAIN	040	RIBERA DUERO
622	SPAIN	045	PRIORAT
622	SPAIN	050	OTHER
622	SPAIN	060	WHITE
625	EMERGING EURO WHITE	030	HUNGARY
625	EMERGING EURO WHITE	035	HUNGARY TO
625	EMERGING EURO WHITE	040	AUSTRIA
625	EMERGING EURO WHITE	045	GREECE
625	EMERGING EURO WHITE	065	ROMANIA
625	EMERGING EURO WHITE	075	OTHER
626	EMERGING EURO RED	010	BULGARIA
626	EMERGING EURO RED	020	GEORGIA
626	EMERGING EURO RED	030	HUNGARY
626	EMERGING EURO RED	045	GREECE
626	EMERGING EURO RED	071	ROMANIA
626	EMERGING EURO RED	120	OTHER EUROPEAN

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Set Code	Set Description	Subset Code	Subset Description
630	AUSTRALIA WHITE	010	CHARDONNAY
630	AUSTRALIA WHITE	020	SEMILLON
630	AUSTRALIA WHITE	040	BLENDS
630	AUSTRALIA WHITE	050	SAUVIGNON BLANC
630	AUSTRALIA WHITE	060	OTHER VARIETALS
635	AUSTRALIA RED	010	CABERNET SAUVIGNON
635	AUSTRALIA RED	020	SHIRAZ
635	AUSTRALIA RED	030	PINOT NOIR
635	AUSTRALIA RED	050	SHIRAZ/CABERNET
635	AUSTRALIA RED	055	OTHER VARIETALS
635	AUSTRALIA RED	060	OTHER BLENDS
640	NEW ZEALAND WHITE	010	SAUVIGNON BLANC
640	NEW ZEALAND WHITE	015	CHARDONNAY
640	NEW ZEALAND WHITE	020	PINOT GRIS/GRIGIO
640	NEW ZEALAND WHITE	025	OTHER VARIETALS
642	NEW ZEALAND RED	015	PINOT NOIR
642	NEW ZEALAND RED	020	BLENDS
642	NEW ZEALAND RED	025	OTHER VARIETALS
645	SOUTH AFRICA WHITE	010	SAUVIGNON BLANC
645	SOUTH AFRICA WHITE	015	CHENIN BLANC
645	SOUTH AFRICA WHITE	020	CHARDONNAY
645	SOUTH AFRICA WHITE	025	OTHER/BLENDS
646	SOUTH AFRICA RED	010	CABERNET SAUVIGNON
646	SOUTH AFRICA RED	015	PINOTAGE
646	SOUTH AFRICA RED	020	SYRAH
646	SOUTH AFRICA RED	025	BLENDS
646	SOUTH AFRICA RED	030	OTHER VARIETALS
648	CHILE WHITE	010	SAUVIGNON BLANC
648	CHILE WHITE	020	CHARDONNAY
648	CHILE WHITE	030	OTHER/BLENDS
649	CHILE RED	010	CABERNET SAUVIGNON
649	CHILE RED	020	CARMENERE
649	CHILE RED	040	OTHER VARIETALS
649	CHILE RED	050	BLENDS
649	CHILE RED	060	SYRAH
649	CHILE RED	070	PINOT NOIR
650	CALIFORNIA WHITE	010	CHARDONNAY
650	CALIFORNIA WHITE	020	SAUVIGNON BLANC
650	CALIFORNIA WHITE	040	OTHER VARIETALS
650	CALIFORNIA WHITE	050	BLENDS

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Set Code	Set Description	Subset Code	Subset Description
651	CALIFORNIA RED	010	CABERNET SAUVIGNON
651	CALIFORNIA RED	020	ZINFANDEL
651	CALIFORNIA RED	030	PINOT NOIR
651	CALIFORNIA RED	040	MERLOT
651	CALIFORNIA RED	045	SHIRAZ
651	CALIFORNIA RED	050	OTHER VARIETALS
651	CALIFORNIA RED	060	BLENDS
652	WASHINGTON	010	CABERNET SAUVIGNON
652	WASHINGTON	020	MERLOT
652	WASHINGTON	030	OTHER REDS
652	WASHINGTON	040	WHITES
654	OTHER USA WHITE	020	OREGON
655	OTHER USA RED	020	OREGON
655	OTHER USA RED	050	OTHER
656	ARGENTINA WHITE	010	CHARDONNAY
656	ARGENTINA WHITE	020	OTHER/BLENDS
656	ARGENTINA WHITE	040	TORRONTES
657	ARGENTINA RED	010	CABERNET SAUVIGNON
657	ARGENTINA RED	020	MALBEC
657	ARGENTINA RED	040	OTHER VARIETALS
657	ARGENTINA RED	050	BLENDS
657	ARGENTINA RED	060	BONARDA
659	CENTRAL&S. AMERICA RED	010	MEXICO
659	CENTRAL&S. AMERICA RED	020	OTHER
660	GERMANY	020	MOSEL
660	GERMANY	022	RHINE
660	GERMANY	050	OTHER WHITE
660	GERMANY	055	RED
670	ITALY WHITE	010	PINOT GRIGIO
670	ITALY WHITE	015	INTERNATIONAL VARIETAL
670	ITALY WHITE	020	SOAVE
670	ITALY WHITE	025	INDIGENOUS VARIETAL
670	ITALY WHITE	030	MOSCATO
670	ITALY WHITE	035	BLEND
680	ITALY RED	010	PIEDMONT OTHER
680	ITALY RED	015	PIEDMONT BAROLO & BAR
680	ITALY RED	020	VENETO AMARONE
680	ITALY RED	023	VENETO RIPASSO
680	ITALY RED	025	VENETO OTHER

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Set Code	Set Description	Subset Code	Subset Description
680	ITALY RED	050	TUSCANY OTHER
680	ITALY RED	055	TUSCANY/CHIANTI
680	ITALY RED	056	TUSCANY/BRUNELLO
680	ITALY RED	058	PUGLIA
680	ITALY RED	060	SICILY/SARDINIA/ISLANDS
680	ITALY RED	070	OTHER NORTH
680	ITALY RED	073	OTHER CENTRAL
680	ITALY RED	075	OTHER SOUTH
690	FRANCE WHITE	010	ALSACE
690	FRANCE WHITE	020	BORDEAUX OTHER
690	FRANCE WHITE	025	BORDEAUX SAUTERNES
690	FRANCE WHITE	030	BURGUNDY CHABLIS
690	FRANCE WHITE	033	BURGUNDY COTE DOR
690	FRANCE WHITE	035	BURGUNDY OTHER
690	FRANCE WHITE	040	LOIRE
690	FRANCE WHITE	050	MIDI/RHONE/PROVENCE
690	FRANCE WHITE	070	OTHER
700	FRANCE RED	015	BEAUJOLAIS
700	FRANCE RED	020	BORDEAUX
700	FRANCE RED	021	BORDEAUX LEFT BANK
700	FRANCE RED	025	BORDEAUX RIGHT BANK
700	FRANCE RED	030	BURGUNDY COTE DE NUITS
700	FRANCE RED	034	BURGUNDY COTES D'OR
700	FRANCE RED	035	BURGUNDY OTHER
700	FRANCE RED	040	LOIRE
700	FRANCE RED	050	SOUTH FRANCE
700	FRANCE RED	055	SOUTH WEST FRANCE
700	FRANCE RED	060	RHONE NORTH
700	FRANCE RED	063	RHONE SOUTH
700	FRANCE RED	065	RHONE CHATEAUNEUF DU PAPE
700	FRANCE RED	070	OTHER
705	ROSE WINES OLD WORLD	020	FRANCE
705	ROSE WINES OLD WORLD	030	IBERIA
705	ROSE WINES OLD WORLD	040	ITALY
705	ROSE WINES OLD WORLD	050	OTHER
706	ROSE WINES NEW WORLD	020	CALIFORNIA
706	ROSE WINES NEW WORLD	030	NEW ZELAND
706	ROSE WINES NEW WORLD	040	AUSTRALIA
706	ROSE WINES NEW WORLD	050	OTHER

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Set Code	Set Description	Subset Code	Subset Description
710	SPARKLING OLD WORLD	010	CHAMPAGNE
710	SPARKLING OLD WORLD	011	FRENCH
710	SPARKLING OLD WORLD	090	ITALY
710	SPARKLING OLD WORLD	095	IBERIA
710	SPARKLING OLD WORLD	120	OTHER
712	SPARKLING NEW WORLD	020	CALIFORNIA
712	SPARKLING NEW WORLD	030	AUSTRALIA
712	SPARKLING NEW WORLD	040	OTHER
712	SPARKLING NEW WORLD	050	SOUTH AFRICA
720	FORTIFIED OLD WORLD	010	PREMIUM PORT
720	FORTIFIED OLD WORLD	012	VINTAGE PORT
720	FORTIFIED OLD WORLD	032	SHERRY
720	FORTIFIED OLD WORLD	100	OTHER
725	FORTIFIED NEW WORLD	010	ALL FORTIFIED
730	SPECIALTY WINES OLD WORLD	060	FRUIT WINES
735	SPECIALTY& FRUIT WINES NW	010	FRUIT WINES
740	KOSHER	010	SPIRITS
740	KOSHER	020	LIQUEUR
740	KOSHER	030	NW RED WINE
740	KOSHER	040	NW WHITE WINE
740	KOSHER	050	EW RED WINE
740	KOSHER	060	EW WHITE WINE
740	KOSHER	080	SPARKLING
740	KOSHER	090	ISRAEL
740	KOSHER	100	OTHER
740	KOSHER	110	ROSE
740	KOSHER	120	TRADITIONAL
750	SAKE	010	ALL SAKE
760	GIFTS	010	WINE GIFTS
760	GIFTS	020	SPIRIT GIFTS