



January 22, 2018

Re: Vintages Essentials Collection 2018/19 Promotional Package Details

**Kathy Cannon**

Director, Vintages

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Dear Trade Partners:

As part of our November Information Session presentation, we introduced our Essentials promotional package for 2018/19 and committed to providing further details.

A full description of the package can be found [here](#) on doingbusinesswithlcbo.com.

Agents who represent Essentials can apply through MPTS – End Aisle -> Vintages Location 1 (VL1 – Vintages Essentials) – per regular Image timelines.

Questions may be directed to the relevant Category or Product Manager.

We appreciate your continued support.

Sincerely,

A handwritten signature in blue ink that reads 'Kathy Cannon'. The signature is written in a cursive, flowing style.

Kathy Cannon