



January 30, 2018

To: All Trade Councils

Re: **Flexible Markup Tenders: LCBO Wines/Spirits**

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Dear Trade Partners,

The flexible markup tender originally announced in a trade letter dated June 3, 2016 is cancelled.

As many of you know, last year the LCBO opened two calls around competitive tendering, one for LCBO Wines and one for Spirits (Call numbers 2213 and 2109).

On the direction of Government, both of those calls have been on hold. I'm writing now to advise you that both tenders will now be closed, and all applications will be declined.



Sincerely,

Carolyn O'Grady-Gold