

August 10, 2017

Re: Comprehensive Economic and Trade Agreement (CETA)

Dear Trade Partners,

Edison Yon
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Development
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As you may be aware, Canada and the European Union (EU) recently signed the Comprehensive Economic and Trade Agreement (CETA). Once CETA comes into effect, tariffs on alcohol beverages from the EU will be eliminated. As CETA is expected to come into force September 21, 2017, I am writing to advise what LCBO requires from suppliers in advance of implementing this change.

In order for a supplier to qualify for EU tariff elimination, the LCBO requires an "origin declaration" on commercial goods traded between Canada and the EU. Suppliers are responsible for their obligations under the agreement. You can find information about the protocol on rules of origin and origin procedures at the following location:

<http://international.gc.ca/trade-commerce/trade-agreements-accords-commerciaux/agr-acc/ceta-aecg/text-texte/P1.aspx?lang=eng>

Further to this, the LCBO requirements are as follows:

- The origin declaration attached must be completed by the exporter / supplier. The LCBO will not accept origin declarations from an agent representing the exporter or supplier.
- The product must be an active listing with the LCBO at the time of origin declaration.
- The origin declaration will only be accepted electronically. Please send to: merchandising.support@lcbo.com
- We strongly recommend that origin declarations be submitted as soon as possible.

Please note that origin declaration documents are not required for products that are already duty free. Specifically, origin declaration documents are not required for the following products:

- Beer under HS 2203



LCBO

The new duty rate will be applied to the landed cost for any item for which the required documentation has been received by the LCBO. This will occur based on established pricing timelines. Typically, for private orders, Vintages releases and new items, the revised rate will be applied following receipt of a new purchase order. For continuously available items, pricing will be updated approximately one period following receipt of a new purchase order or at the beginning of the next fiscal quarter for Vintages Essentials.

If you have questions regarding these requirements please submit them to merchandising.support@lcbo.com

Thank you,

A handwritten signature in black ink, appearing to read "Edison Yon". The signature is stylized and cursive.

Edison Yon

Attachments:

CETA Origin Declaration

CETA Origin Declaration Worksheet

CETA Origin Declaration

(please print & complete this form)

Section 1

The LCBO only accepts declarations for a calendar year.

Period: from September 21, 2017 to December 31, 2017

Section 2

LCBO Supplier #	
Supplier Name	

Section 3

*Please complete the **attached spreadsheet** with the products **CURRENTLY** listed at the LCBO.*

Section 4

In order to benefit from *preferential tariff treatment* under CETA you will require a Registered Exporter (REX) number. There will be a transition period from September 21, 2017 to January 1st 2018 during which you will be able to use your previous customs number in place of a REX number.

You can find information regarding applying for a REX number at the following location:

https://ec.europa.eu/taxation_customs/business/international-affairs/international-customs-cooperation-mutual-administrative-assistance-agreements/canada_en

REX/Customs #	
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Section 5

The exporter of the products stated above declares that, except where otherwise clearly indicated, these products are of Canada / EU preferential origin.

Signature	Print name and date

Once this form and the spreadsheet have been completed, email to:

merchandising.support@lcbo.com