VINTAGES LCBO

April 27, 2016

To: All Trade Councils

RE: Inventory Manager Staffing Announcements

Dear Trade Partners,

As most of you know, Dave Misetich will be retiring this fall after 39 years at the LCBO. With his many years of outstanding service, Dave has an irreplaceable library of knowledge that we rely on heavily every day. In an attempt to pass on as much of his expertise as possible, Dave has agreed to take on a transitional role where he will oversee the Inventory Managers in both VINTAGES and Spirits for the next six months.

Additionally, Anton has been seconded to lend his inventory and business expertise in developing the Merchandising Financial Planning system for the next 10-12 months. Anton will be visiting us frequently as he liaises with the Inventory and Category teams on the project.

As a result of Dave's upcoming retirement and Anton's special project, the following changes will occur in Inventory Management within VINTAGES and Spirits:

• It is with great pleasure that we welcome Peter Strysio to the VINTAGES team. Peter will assume the role of Inventory Manager – VINTAGES starting May 9th, 2016. This is actually a welcome back for Peter. Peter was an Inventory Manager here at the LCBO for three years in Beers and Special Markets (as it once was called) and spent another five years with Supply Chain. He has a very clear understanding of how the LCBO operates, the relationship and roles of each of division and the importance of our inventory KPIs. He was very successful in his eight years here. Having participated in implementing updated versions of DCM, he was part of the move to greater supplier collaboration to reduce inventory holding to increase turns and developed standard operating procedures to build consistency across all of the business units. These are just a few of his projects.

For the past eight years, Peter has held the position of National Supply Chain Manager at Corby Spirit and Wine Ltd. Peter managed the relationship with the Quebec Liquor Board to ensure sufficient product flow to meet sales and turns targets. He has been successful in increasing turns at the SAQ while maintaining a 97% in stock level.

Peter has a wealth of experience within the industry both internally and externally that he will be bringing with him to this position. I know Peter is very excited to take on this challenge and to join our team.

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- We are also pleased to announce that Courtney Allison was the successful candidate for the Spirits Inventory
 Manager secondment role. Courtney has proven herself an invaluable member of the spirits inventory team
 over the past two years following her previous experience with Martin Brower. She has assumed her new
 role with immediate effect.
- In addition, we are very happy to advise that Matt O'Sullivan will be filling in on a temporary Career Development Opportunity for the next few weeks as we complete the formal hiring process for the Inventory Replenishment Manager secondment position, replacing Courtney. Matt continues to be a tremendous asset to the Spirits team and will lend his inventory and analytical experience in the IRM role in the interim.

Please join us in congratulating Peter, Courtney and Matt in their new roles.

Sincerely,

Kathy Cannon
Director, VINTAGES

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Stacee Roth
Director, Spirits

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