

# LCBO

January 13, 2017

To: All Trade Partners

**RE: CHANGES TO THE AIRLINE WAREHOUSING POLICY**

Please be advised of changes to the Warehousing by Airlines Policy (the "Policy") of the Liquor Control Board of Ontario ("LCBO") effective **April 1, 2017**.

**Policy Update** – The previous Policy (in effect since 2007) has been updated to bring greater clarity to the conditions under which the LCBO will authorize airlines to store beverage alcohol in Ontario to supply aircrafts for duty-free and in-flight service.

Airlines must purchase Ontario manufactured product through the LCBO and may continue to import product for in-flight service and duty-free sales. Airlines wishing to purchase beverage alcohol for in-flight service may discuss product selection with Ontario manufacturers whose products they want to purchase. This includes brands, quantities and applicable supplier quotes. All orders for Ontario manufactured products must go through LCBO Accounts Payable/Receivable and be approved prior to any shipments being released.

Ontario manufacturers are not permitted to sell beverage alcohol to airlines directly. LCBO Accounts Payable/Receivable will facilitate the order with the manufacturer. The manufacturer will ship the order directly to the airline once it is ready. This requirement does not impact the Winery Reporting Template (J10) used by Ontario wineries.

If you have questions about the ordering process please contact Steve Archer at [steve.archer@lcbo.com](mailto:steve.archer@lcbo.com). If you have questions about the policy, please contact Cortney Oliver at [cortney.oliver@lcbo.com](mailto:cortney.oliver@lcbo.com).

The revised policy is attached.

Sincerely,



Pat Parainfo, Manager, Accounts Payable/Receivable and Capital Assets

cc: Beili Wong, Acting Senior Vice President Finance & Administration & Chief Financial Officer  
Ian Loadman, Senior Director, Corporate Affairs