

January 25, 2018

TO: All Trade Councils

RE: 2018/2019 LCBO schedule of quote increases

The table below outlines the 2018/2019 LCBO schedule of quote increases for suppliers.

Date to Pricing	Quote effective Date	Retail Change* Domestic
February 26, 2018	April 2, 2018	April 30, 2018
April 2, 2018	April 30, 2018	May 28, 2018
April 30, 2018	May 28, 2018	June 25, 2018
May 28, 2018	June 25, 2018	July 23, 2018
June 25, 2018	July 23, 2018	August 20, 2018
July 23, 2018	August 20, 2018	September 17, 2018
August 20, 2018	September 17, 2018	October 15, 2018
September 17, 2018	October 15, 2018	November 12, 2018
October 15, 2018	November 12, 2018	December 10, 2018
November 12, 2018	December 10, 2018	January 7, 2019
December 10, 2018	January 7, 2019	February 4, 2019
January 7, 2019	February 4, 2019	March 4, 2019
February 4, 2019	March 4, 2019	April 1, 2019

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* The retail price for imported products will change following receipt of goods purchased at the revised quote.

Please note quote increases may not be accepted if they fail to meet LCBO policies regarding changes in quotes (e.g. listed less than one year, excessive increase). Failure to meet deadlines may result in postponement of quote increases.

Quotes must be sent via e-mail to pricing@lcbo.com. Faxed quotes are no longer accepted.

This schedule is for increases in quote only. Suppliers are able to submit quote decreases at any time, provided they have approval from the appropriate Business Unit Director and there is sufficient time for implementation.

Products sold through The Beer Store (TBS) are subject to the "Beer Protocol" schedule for price changes.

Sincerely,



David Cacciottolo

