

February 24, 2017

TO: All Trade Councils

RE: 2017/2018 LCBO schedule of quote increases

The table below outlines the 2017/2018 LCBO schedule of quote increases for suppliers.

Date to Pricing	Quote effective Date	Retail Change* Domestic
March 27, 2017	April 24, 2017	May 22, 2017
April 24, 2017	May 22, 2017	June 19, 2017
May 22, 2017	June 19, 2017	July 17, 2017
June 19, 2017	July 17, 2017	August 14, 2017
July 17, 2017	August 14, 2017	September 11, 2017
August 14, 2017	September 11, 2017	October 9, 2017
September 11, 2017	October 9, 2017	November 6, 2017
October 9, 2017	November 6, 2017	December 4, 2017
November 6, 2017	December 4, 2017	January 1, 2018
December 4, 2017	January 1, 2018	January 29, 2018
January 1, 2018	January 29, 2018	February 26, 2018
January 29, 2018	February 26, 2018	March 26, 2018
February 26, 2018	March 26, 2018	April 23, 2018

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* The retail price for imported products will change following receipt of goods purchased at the revised quote.



Please note quote increases may not be accepted if they fail to meet LCBO policies regarding changes in quotes (e.g. listed less than one year, excessive increase). Failure to meet deadlines may result in postponement of quote increases.

Quotes must be sent via e-mail to pricing@lcbo.com. Faxed quotes are no longer accepted.

This schedule is for increases in quote only. Suppliers are able to submit quote decreases at any time, provided they have approval from the appropriate Business Unit Director and there is sufficient time for implementation.

Products sold through The Beer Store (TBS) are subject to the "Beer Protocol" schedule for price changes.

Sincerely,

David Cacciottolo